

# CREATING CONNECTIONS

## Portugal and Southeast Asia

### UPDATE ON MUTUAL OPPORTUNITIES FOR BUSINESS EXPANSION

Date: 4 April 2024 (Online Webinar)

Time: 10:00am Portugal time | 04:00pm Cambodia/Laos/Vietnam time

**Andersen Portugal** and VDB Loi teams in **Vietnam, Cambodia** and **Laos** will share latest updates on investment incentives regime in Southeast Asia and opportunities that EU companies can explore for their business.

We will also speak about applicable Portuguese regulatory regime and tax aspects applicable to investments coming from Southeast Asia.

#### From EU to Southeast Asia

“Hot topics” for **foreign investors in Southeast Asia** in 2024:

- Renewable energy
- Manufacturing
- Real estate

Benefits: how EU companies can use subsidiaries in Southeast Asia for their global operations

- Local investment incentives regime – reduced tax rates and land use fees
- Bilateral and international trade treaties reducing/cancelling customs duties

#### From Southeast Asia to EU

What are the key motivations for companies from Asia to invest in Portugal?

A gateway to EU – opportunities that are opened with a subsidiary group member in EU

Expected “hot topics” for foreign investments into Portugal:

- Engineering
- Manufacturing
- Tourism and service sector
- Real Estate
- Telecom
- Energy
- Cars, EVs

#### SPEAKERS



**Ana Cristina Reis**  
Partner



**Maxim Kobzev**  
Partner



**Carla Alexandra Malhão**  
Partner



**Mariza Ung**  
Partner



**Daodeuane Duangdara**  
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**Thuan Pham**  
Director

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