

## Bangladesh

VDB Loi is a network of leading law, tax and advisory firms, recognized as “a powerhouse” in the region. We are represented in Bangladesh, Cambodia, Indonesia, Laos, Myanmar, and Vietnam. We deliver the ultimate ground connectivity, the local knowledge and relationships that give your project the edge.

Our advice is relied upon by international and development financial institutions for some of the region’s largest ever financing transactions. Several governments rely on us for their privatizations and public sector reform. Multinationals often choose us for multibillion dollar investment projects in a wide range of sectors.

We realize that talk is cheap. The result is everything. That is often why clients choose us for challenging projects and navigating the local bureaucracy. We never give up. We deliver, everything else is chit-chat.

VDB Loi is represented in Bangladesh by VDB Loi Bangladesh Private Limited, which focuses exclusively on non-regulated services. For Bangladesh law or tax advice we are represented by licensed Bangladesh advocates or tax professionals in association with VDB Loi.



Bangladesh  
Cambodia  
Indonesia  
Laos  
Myanmar  
Vietnam

“VDB Loi is widely considered as a powerhouse in Myanmar’s legal market...”  
- Asia Law

## OUR TEAM



**Osman Goni**

Osman is a very experienced corporate and financing lawyer with an outstanding track record in a wide range of sectors. In his more than 12 years of practice, he has advised state-owned enterprises such as Infrastructure Development Company Limited and the national petroleum company BAPEX, large manufacturing projects such as Haier's greenfield electronics factory, and telecommunications ventures such as Bangladesh's first "Direct to Home" project. He advises one of the country's largest F&B franchises and several multinationals in the garment industry on their production and logistics. He assisted the IPP of several greenfield solar power projects, and sponsors in their negotiations on PPAs with the Bangladesh Power Development Board. He has assisted IFIs and DFIs such as the ADB and DEG, and several commercial lenders on financing transactions. Osman is an Advocate and member of the Supreme Court Bar Association.



**Md. Mahbub Islam  
Mazumder**

Mahbub is one of Bangladesh's leading senior lawyers, with more than 15 years of experience advising many of the country's largest energy projects, such as the LNG project at Moheshkali, Summit Gazipur I and II, and the LNG-to-power projects Maghnaghat I and II. He is particularly known for his outstanding expertise in land acquisition, security, and disputes. He has advised oil and gas supermajors, independent power producers, international financial institutions, and government departments. Mahbub is also recognized for his experience in arbitration and litigation. He is a member of the Bangladeshi Bar Council.



**Mehebus Hossain**

Mehebus is an experienced financing lawyer and litigation specialist with more than 10 years of legal experience. He has advised financial institutions, such as the OPEC Fund for International Development, Proparco, DEG, and the Islamic Cooperation for the Development of the Private Sector, as well as commercial lenders, such as Citibank and DBS, on the local law aspects of finance and security. His litigation experience makes his advice particularly effective, anticipating how courts and tribunals would view certain issues. Hossain has also advised airlines, FMCG manufacturers, and tech players, such as Facebook, on employment and regulatory matters. He is a member of the Supreme Court Bar Association.



**Habibullah Shakil**

Habibullah is a legal adviser with over seven years of experience, focusing on foreign investment, real estate, M&A, and corporate-commercial matters. He advised on a multimillion dollar tobacco industry acquisition and assisted on the permitting of a major construction project in the hospitality sector for a UK investment group. He assisted on a cross-border acquisition in the transportation industry, and on telecom tower sharing arrangements for a foreign telecom infrastructure group. Shakil was also part of the team assisting the lenders on the Gazipur II 300MW power project, the financing of three HFO-fired IPPs, and a cross-border aircraft lease. He holds a law degree from the University of London and an LLM from Cardiff University.

**"... their lawyers are always responsive and understand the client's concerns very well."**

**- Chambers and Partners Asia Pacific and Global**



**Ariful Hasan**

Ariful is a licensed tax specialist with deep practical experience and a solution-oriented approach. He advises foreign and domestic businesses with tax planning, tax due diligence, and tax compliance. He is a licensed Income Tax Practitioner and a licensed VAT Practitioner. He has advised foreign investors on tax structuring and tax compliance matters in a wide range of sectors including manufacturing, telecommunications, information technology, and energy.



**Israt Yasmin Piya**

Israt is an associate focusing on labor, compliance, and permitting issues. She works on market entry projects, licensing, and permitting for a wide range of industries. She holds a law degree from Southeast University and an LLM from the International Islamic University Chittagong.



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*“VDB really know the minutiae, but also the way that things really work in practice.”*  
- Chambers and Partners

## LANDMARK PROJECTS WE WORK ON IN THE REGION

### CAMBODIA

- ▶ US\$600 million acquisition of two microfinance institutions in Cambodia for a large Taiwanese bank
- ▶ Merger of two financial institutions in Cambodia, one of only a few that have been accomplished in the banking and finance sector to date
- ▶ Phase 1 of a national solar park project for a leading regional renewable energy company
- ▶ 80MW wind power project – one of the first of its kind in Cambodia

### INDONESIA

- ▶ Acquisition of a US\$300 million nickel smelter project in Indonesia
- ▶ US\$40 million Sharia-compliant Sukuk listed in Luxembourg in Indonesia
- ▶ US\$37 million financing by a state-owned foreign bank of a mixed-use property project in Indonesia
- ▶ Deployment and licensing of a closed circuit FOC network in Indonesia

### LAOS

- ▶ US\$4 billion, 3,000MW Saravak and Phamong hydropower projects for a regional renewable energy company
- ▶ US\$1.2 billion financing of a transmission line by a Chinese development bank
- ▶ 500MW solar energy project for a Chinese IPP
- ▶ EGCO acquisition of a 20% stake in the Theun Hiboun hydropower project

### MYANMAR

- ▶ US\$8 billion deep sea port and special economic zone for a large Chinese conglomerate
- ▶ US\$5 billion, 4,000MW hydropower cascade for a major Asian power company
- ▶ US\$3 billion Kanbark LNG – 1,200MW CCGT project for two global European-based energy companies
- ▶ US\$2.8 billion My Laung Chaim 1,400MW LNG-CCGT project
- ▶ US\$2 billion greenfield nationwide mobile network project for a multinational telco

### VIETNAM

- ▶ US\$1 billion bilateral loan facility to a major steel corporation borrower, assisting the lender with the Vietnam legal perspective
- ▶ US\$800 million acquisition of 14 tower companies for a major Asian telco
- ▶ US\$500 million financing of a large iron and steel-making plant at a deep-water port in Vietnam, assisting the lender, a large Asian commercial bank



[www.vdb-loi.com](http://www.vdb-loi.com)

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#### Laos

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#### Vietnam

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